CHALLENGE 7: Crafting a viable and sustainable business model for the Shamengo School on social innovation and circular economy



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Shamengo Shaman + men + go

Core Values



Caring for the body and mind



Caring for others



Protecting the planet



Creating with ethics

Key Projects



TV Channels

Inspiring stories of the most innovative and disruptive sustainable entrepreneurship from around the world



The Pioneers

A community of 10,000 members, promoting a lifestyle aligned with Shamengo's core values



The Villa

An edutainment living lab that showcases sustainable innovation, aiming to accelerate the transition to a more respectful lifestyle



The School

An educational platform build around shared knowledge that help us to change our routines



Producing and consuming food
Housing
Clothing
Health care
Travel
Communications
Entertainment
Helping each other



This is where the challenge starts

Creative Iteration







The Shamengo School business model

Around the World in 24 hours, meeting the Shamengo Pioneers

The Shamengo School business model





Benchmark: Educational Products

The Business Model Canvas

On-line

learning:

Courses

Advisors

Creative

Designers

Web designers

Content creators

DOMESTIKA

A community for creative people

 A <u>community of creative experts</u> aiming to <u>share their professional</u> <u>knowledge</u> through an online course platform

M Su

Domestika courses

Asynchronous

Personalized

(shareable in

On-line

repository

Manuals and

informative

social media)

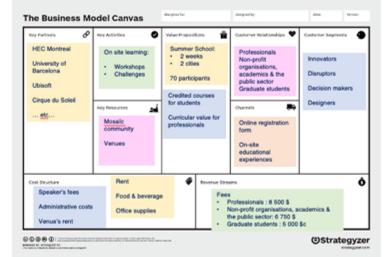
certificate

The Business Model Canvas

Mosaic

Summer school on management of creativity

- A <u>unique educational experience</u>, 15 days, 2 cites:
 - HEC Montréal & University of Barcelona
 - 70 participants from diverse backgrounds

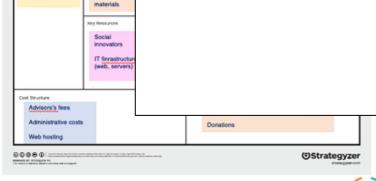




TRANSFORMA!

Rede de Tecnologias Sociais

- A social technologies sharing platform:
 - All projects are evaluated before being posted





Personas: *The Transitioners*



Student

"To change the world, we need to do it together"



Academic

"Sustainability needs to be integrated in our courses.

This is a request from the students, but also, from companies"



Corporate

"In the B2B world we have some trouble... to change behaviors and to change attitudes towards sustainable development"

Educational content









Educational content

Evaluation system









Educational content

Evaluation system

A moderated community









Educational content

Evaluation system

A moderated community

The power of connections









An improved tech platform



Revenue Streams





A few good examples...











The General Concept:

Education on how to live a more sustainable life

Local and green products and services

The Shamengo Pioneers

Cultural Activities

Key Partnerships:

City governments

Universities

Media

Brands

The Shamengo Ecosystem



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An event that has the objective of educating the general public on how to live a more sustainable life, while encouraging local businesses to offer greener products and services.

To conclude:

1 The Shamengo School 2.0

2 Improved tech platform

3 New revenue streams

4 Grow the Shamengo Ecosystem